

Adani Ports and SEZ Limited

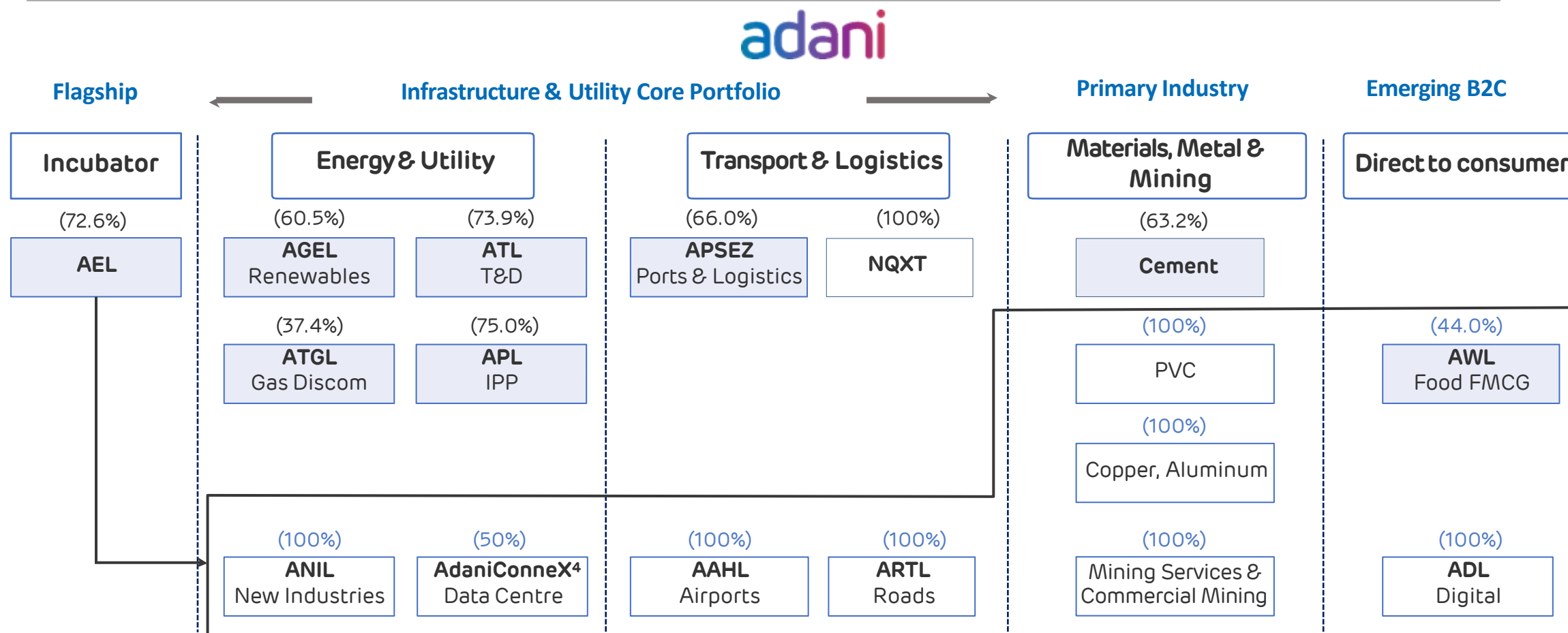
adani

Growth
with
Goodness

Mundra SEZ & Industrial Zone, Gujarat
« One-Stop Solution for Investors »



Adani Group: A World-Class Infrastructure & Utility Portfolio



(%): Promoter equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries

 - Represents public traded listed verticals

A multi-decade story of high growth centered around infrastructure & utility core

NQXT: North Queensland Export Terminal | **ATGL:** Adani Total Gas Ltd, JV with Total Energies | Data center, JV with EdgeConnex, **AEL:** Adani Enterprises Limited; **APSEZ:** Adani Ports and Special Economic Zone Limited; **ATL:** Adani Transmission Limited; **T&D:** Transmission & Distribution; **APL:** Adani Power Limited; **AGEL:** Adani Green Energy Limited; **AAHL:** Adani Airport Holdings Limited; **ARTL:** Adani Roads Transport Limited; **ANIL:** Adani New Industries Limited; **AWL:** Adani Wilmar Limited; **ADL:** Adani Digital Limited; **IPP:** Independent Power Producer Cement business includes 63.15% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja and ACC together have a capacity of 66 MTPA, which makes it the second largest cement manufacturer in India.

Adani Portfolio – Trusted steward of partners' capital

Seamless governance in Diverse Relationships

Partnerships forged at different business stages-

- Matured (ATGL, AEML)
- Developing (AGEL)
- Concept (ANIL, ACX)

Diverse nature of relationships-

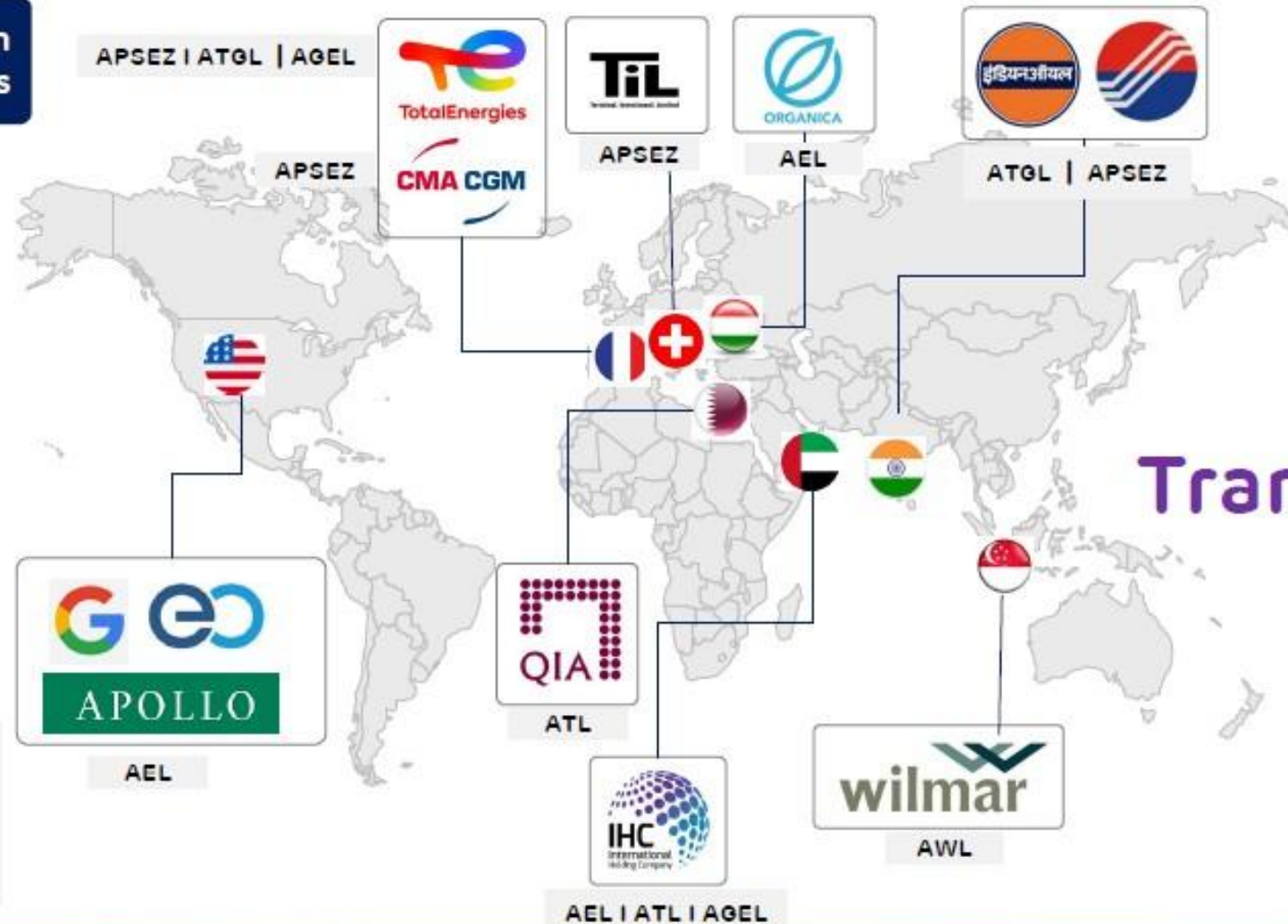
- Operational (APSEZ, AWL)
- Financial (AEML, AGEL)
- Strategic (IHC, Cleartrip)

Across Portfolio-

IHC, TotalEnergies

Relationship with partners from across geographies-

- Global
- National (IOC, Cleartrip)
- Regional (multiple)



Trust

Transparency

Respect

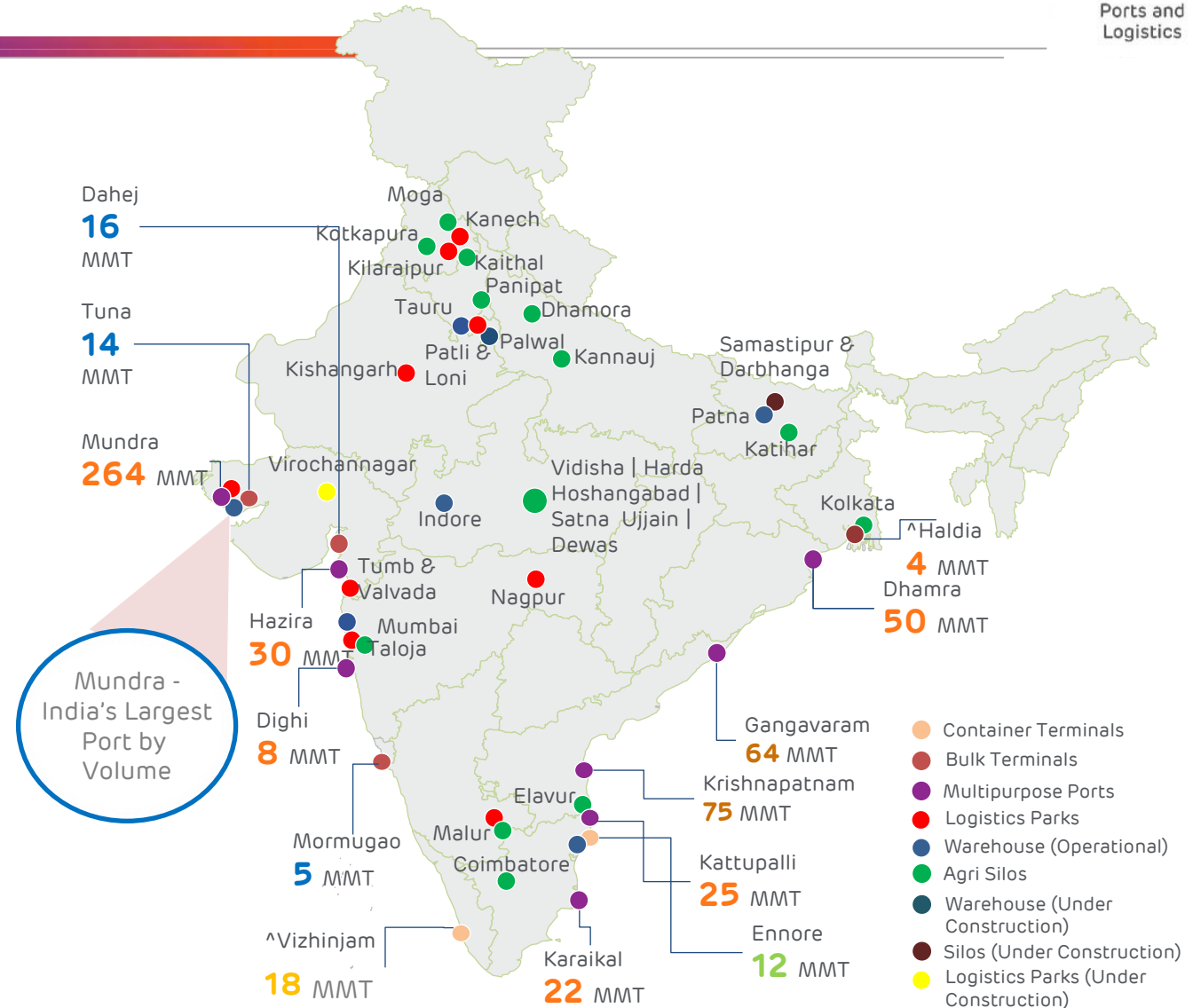
Strategic Partnership De-risking growth & driving value

Adani Ports and Special Economic Zone Ltd.

Everyone has a growth story. But, when the story results in the upliftment of the lives of farmers and their families, or small-scale businessmen and their customers, the nation and its future, it advances into a goodness story. Adani Ports and Special Economic Zone Ltd is bridging India to the world, erasing all limitations of geographies with faster, more efficient movements.



2.4Mn Sft
GradeA
warehousing



Grown from a single port to fourteen Ports ~607 MMT of capacity to handle all types of cargo.

^under construction

What Adani can offer – An Integrated Logistics Solution



Ports

- Total installed capacity of 560 mmtpa
- Concession assets with free pricing

Logistics

- 20 year license to operate rails
- Enhancing connectivity between ports and origin / destination of cargo

SEZ (at Mundra)

- Land bank of over 8,481 hectares
- Integration with port, developing industry cluster

Infrastructure

Marine	Quay	Handling	Storage	Logistics
• 20 dredgers • 24 tugs	• 14+ KM length • 47 berths • 18 terminals	• 50 Bulk handling cranes • 145 RTGs⁽¹⁾ • 24 stakers and reclaimers • 101 KM conveyors	• 4.2 MN sq. mtrs. bulk storage area • 0.9 MN KL tankages • 51,385 container ground slots	• 8 Logistics Parks • 77 rakes, 140+ trucks • 9 MMLPs • 11.4 LMT silos • 0.8 Mn Sft warehouse

Delivering synergistic value through its integrated model across ports, logistics and SEZ business lines



Mundra Port Overview



Mundra Port: Largest commercial port in India having state of art Infrastructure



Mundra port has dedicated and specialized infrastructure for handling all types of cargo



Bulk & Break Bulk



Coal



Liquid, LNG, LPG



OD Cargo



Container



SPM



Warehousing



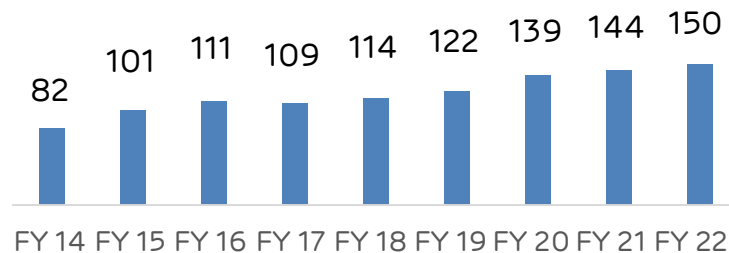
Ro-Ro

- Mundra Port (capacity of 264 MMT) with 27 berths and 2 SPM equipped to handle bulk, break-bulk, bulk liquid, LNG, LPG containers, Ro-Ro and Over-dimensional project cargo
- Large land backup for development and 40 kms of waterfront

Mundra Port is the largest private port in India

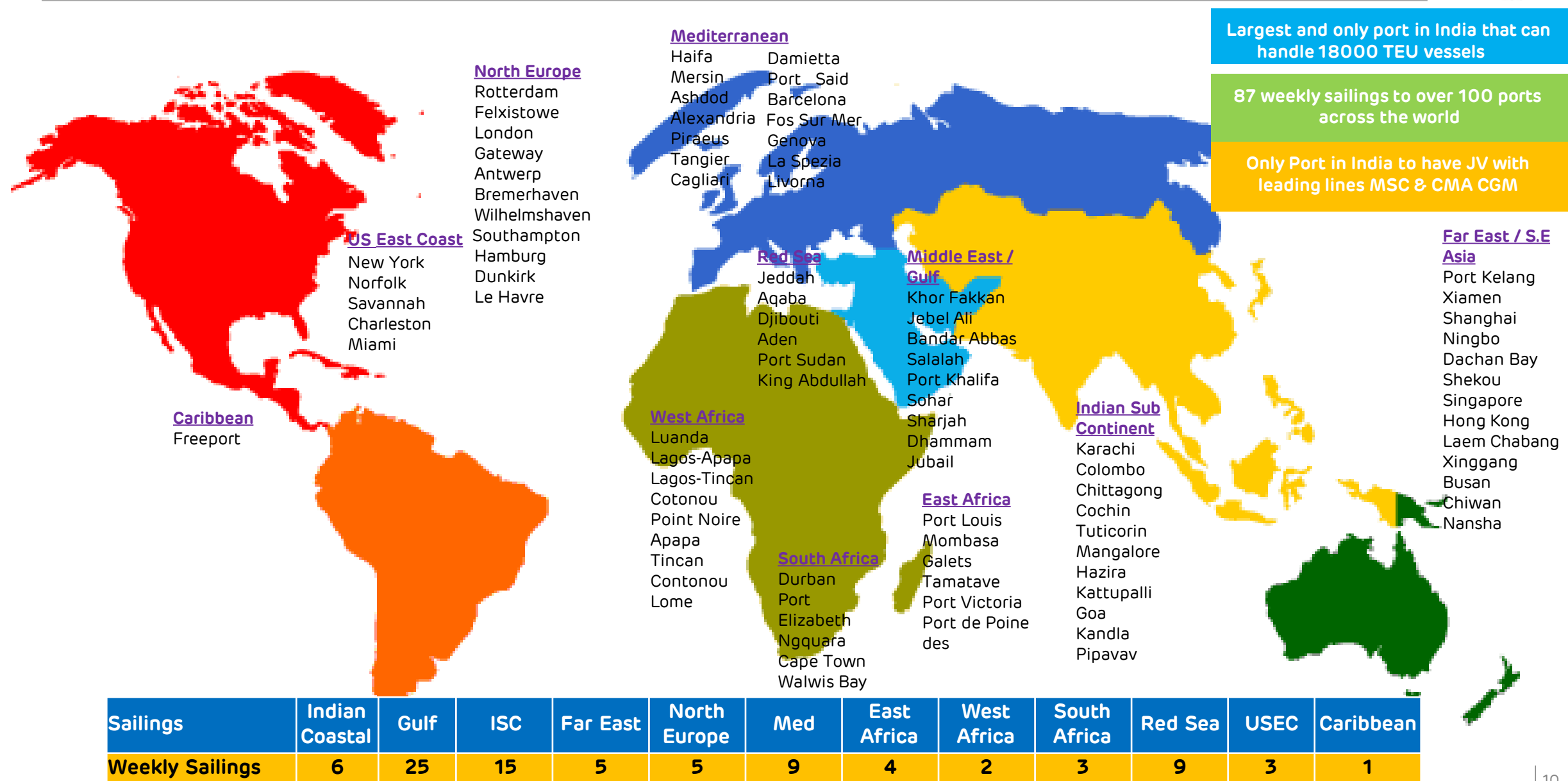


Cargo Growth (Mn MT)

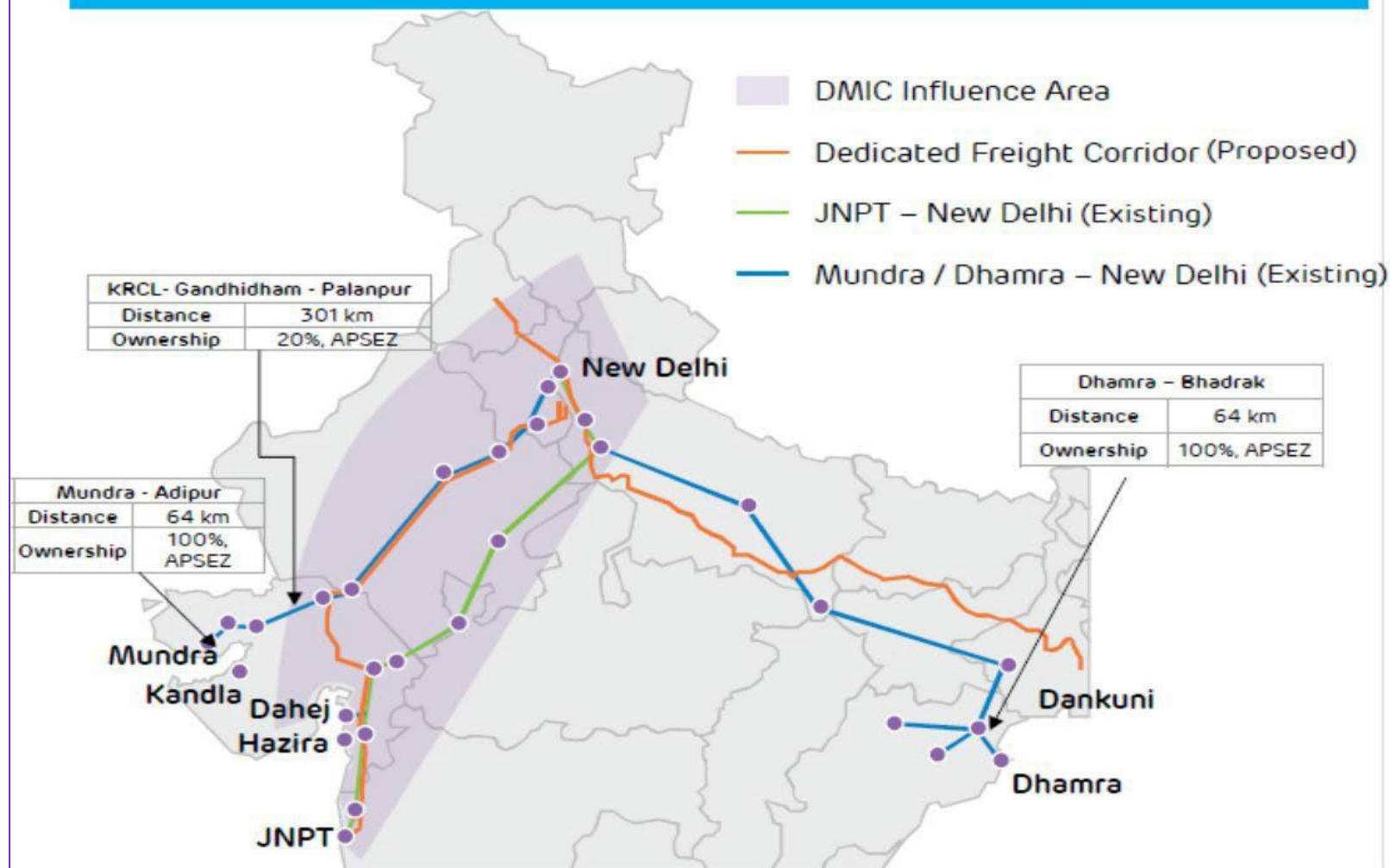


- Mundra Port is India's largest private port. In FY 23, Mundra Port handled over 155 Mn MT cargo.
 - Dry Cargo – 38 Mn MT (Coal **35 MMT**)
 - Liquid Cargo – 24.69MMT
 - Container Cargo – 99.32 MMT
- Strategically located in the Gulf of Kutch, APSEZ is a natural gateway to the cargo hubs in India's northern and western hinterland.
- Certifications: ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007, ISO 28001:2007, NSPC and ISPS
- Mundra SEZ is first port-based multi-product SEZ
- Deep draft up to **18 Mtr.** which allows large vessels like Panamax & Super Post Panamax to berth
- Mundra Port handled the largest container ship ever handled at any port in India.

Worldwide Connectivity from Mundra



Achieved Excellent Hinterland Connectivity



Connectivity Edge

Distance Advantage vs. JNPT

- Bhatinda: 408 kms
- Delhi: 245 kms

DFC Advantage

- Proposed Global investment destination
- Potential to multiply industrial output, exports and cargo traffic in medium term
- All APSEZ ports in close proximity to DFC/DMIC⁽¹⁾

Our Ports – Catalysts to Hinterland Growth



Mundra SEZ & Industrial Zone Overview



Port and Industrial Town

- Population of Kutch Region- 2.5 Million
- Population of Gandhidham- ~ 0.4 Million
- Population of Mundra - ~ 150,000 (10,000 in 2001)

Multi Modal Connectivity

Road

- NH8 A Ext. connects Mundra to NH8 (Delhi-Mumbai).
- Additionally connected through NH-15.
- SH – 6: Mundra to Gandhidham
- SH – 48: Mundra to Bhuj

Rail

- Nearest railway stations for passengers are at Gandhidham and Bhuj

Nearby Cities

- Gandhidham- 55 Kms
- Bhuj- 60 Km
- Rajkot- 250 Kms
- Ahmedabad- 350 Kms



Air

- Nearest domestic commercial airports are located at Bhuj (~60 kms) & Kandla (~50 kms)
- Nearest international airport and air cargo terminal is at Ahmedabad (350 kms)
- Mundra Airport is a licensed airport in 'Private Use Category' (Environmental Clearance for Commercial airport is received)

Total Land

15000 Hectares

Special Economic Zone

8300 Hectares

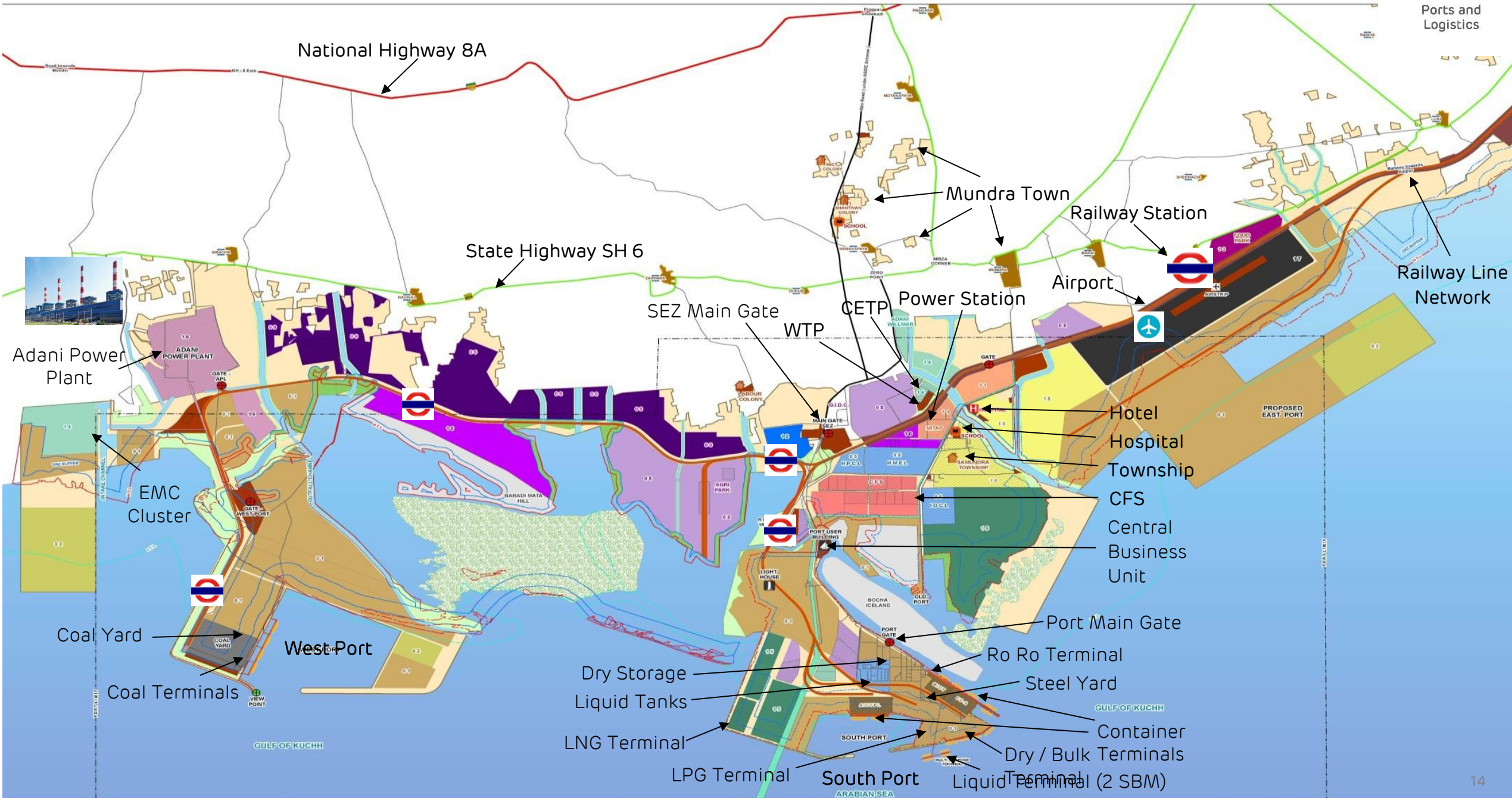
Free Trade & Warehousing Zone

140 Hectares

Domestic Tariff Area

6500 Hectares

Overview of Mundra Industrial Park







AIR

- Mundra Airstrip is a licensed airport in 'Private Use'
- Present runway strip is 2,200 m, which will be expanded to 4,000 m.
- 1,000 Ha earmarked for developing Logistic Hub, MRO & Terminal Buildings.
- Regional air connectivity is operational between Mumbai – Bhuj & Kandla (Air India & Spice Jet)



RAIL

- Existing Rail Network of 210 km (including Mundra – Adipur line)
- Time and cost saving by virtue of distance advantage for Northern hinterland
- 7 Locomotives owned by APSEZL



ROAD

- Elaborate Road Network planned to provide seamless connectivity across APSEZ zone.
- 120 km arterial and sub-arterial roads had been constructed & additional 30 Km to be added soon.
- National Highway 8A Extension, State Highway 48 & State Highway 6 provide excellent external connectivity for APSEZ



PORT

- 12 Multi Purpose Berths
- 9 Container Berths
- 2 SBM for import of crude oil
- 4 Berths for import of coal
- Ro-Ro facilities for automobile cargo
- Mundra is connected to all global major consumption and industrial centres through shipping lines such as Maersk, MSC, CMA CGA etc.



POWER Generation & Distribution

- One of the cheapest power in Gujarat
- 4620 MW Power Plant within SEZ commissioned by Adani Power, & 4000 MW - UMPP by Tata Power
- 24 X 7 Reliable power is offered at competitive rates by the distribution licensee within SEZ.
- Exemption on payment of electricity duty for 10 years within SEZ
- Power supplied at 220 Kv / 66 Kv / 33 Kv / 11 Kv

WTP (Water Treatment Plant)

- 200 MLD water desalination plant planned
- 47 MLD desalination plant operational
- 60 Kms of water supply line is developed.

CETP (Common Effluent Treatment Plant)

- Environment Clearance received for CETPs (54 MLD & 17 MLD)
- 2.5 MLD CETP is operational in first phase

LNG & LPG AVAILABILITY

- 5 million MT LNG Terminal got operational in 2019
- 1.34 million MT LPG Terminal got operational in 2020

Mundra Industrial Park: Existing Clusters & Units

CHEMICALS



CRUDE & PETROLEUM



TEXTILES



FOOD PROCESSING



ENGINEERING



ELECTRONICS



LOGISTICS & WAREHOUSING





255 Ha Gated Adani Residential Township with 6400 Apartment Units and Villas



Modern Health Centre with Gym, Indoor Game like Badminton, Table Tennis, Snooker etc.



Convenience Stores, Open Air Theaters, Jogging and Cycling paths make for an excellent living



- Well planned development of the township in 255 acres
- Adani DAV & Calorx Public School
- Recreational club incl. multiplex, sport complex, resorts, restaurants, 100 bed multi-speciality hospital
- Customised township can be built as per the requirement for expat living.

Fiscal Benefits

- On procurement of Capital Goods & Raw Materials & Services Chapter VI Section 26, SEZ Act
- **Benefits from Central Government**
 - Exemption from Duty of Customs
 - Exemption from GST
 - Drawback on goods brought or services provided from DTA to SEZ Unit
- **Benefits from State Government**
 - Exemption from Stamp Duty and registration fees on lease of land/mortgaged deed.
 - Exemption from Electricity Duty for 10 years from date of operation
- **Tax Exemption**
 - Exemption from Capital Gain Tax arising on transfer of assets from urban area to SEZ (Section 54-GA of Income Tax Act) Single Window Clearance Chapter IV, Section 13 SEZ Act

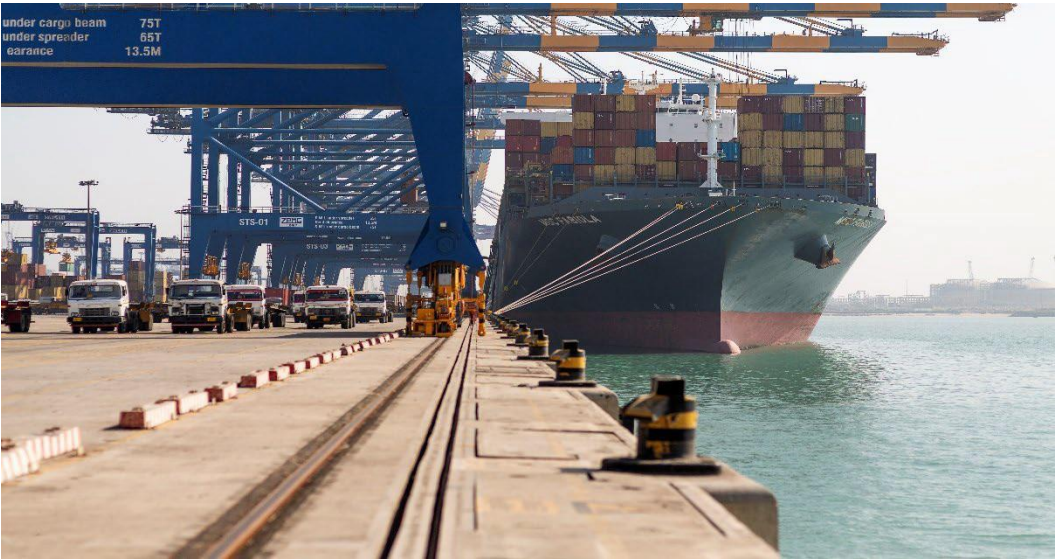
Operational Benefits

- No routine examination by Customs of export and import cargo. Cargo clearance by self-certification **SEZ Rule 46(c), 26(10) & 75**
- Selling of SEZ units allowed in DTA, upon payment of applicable duty. **Chapter VI, Section 30 SEZ Act & SEZ Rule 47**
- DTA suppliers to units can avail export incentives **SEZ Rule 23**
- Relaxed Labour Law for SEZ units in Gujarat **As per Industrial disputes, Gujarat – Amendment, 2004**
- Sub-contracting permissible **SEZ Rule 41**
- Single window clearance for statutory requirements. **Chapter IV, Section 13 SEZ Act**
- Supplies from DTA to SEZ shall be eligible for export benefits **SEZ Rule 23**

Other Benefits

- Cost competitive financing can be availed from Offshore Banking Units (OBUs)
- External commercial borrowings upto US \$500 million can be availed without any specific approvals
- 100% FDI permitted through an automatic approval route. No limit on the quantum of DTA sales

A glance of Port Infrastructure in Mundra



A glance of established Units in Mundra

MITAP: Textile Units



Chemical Units



Engineering Units

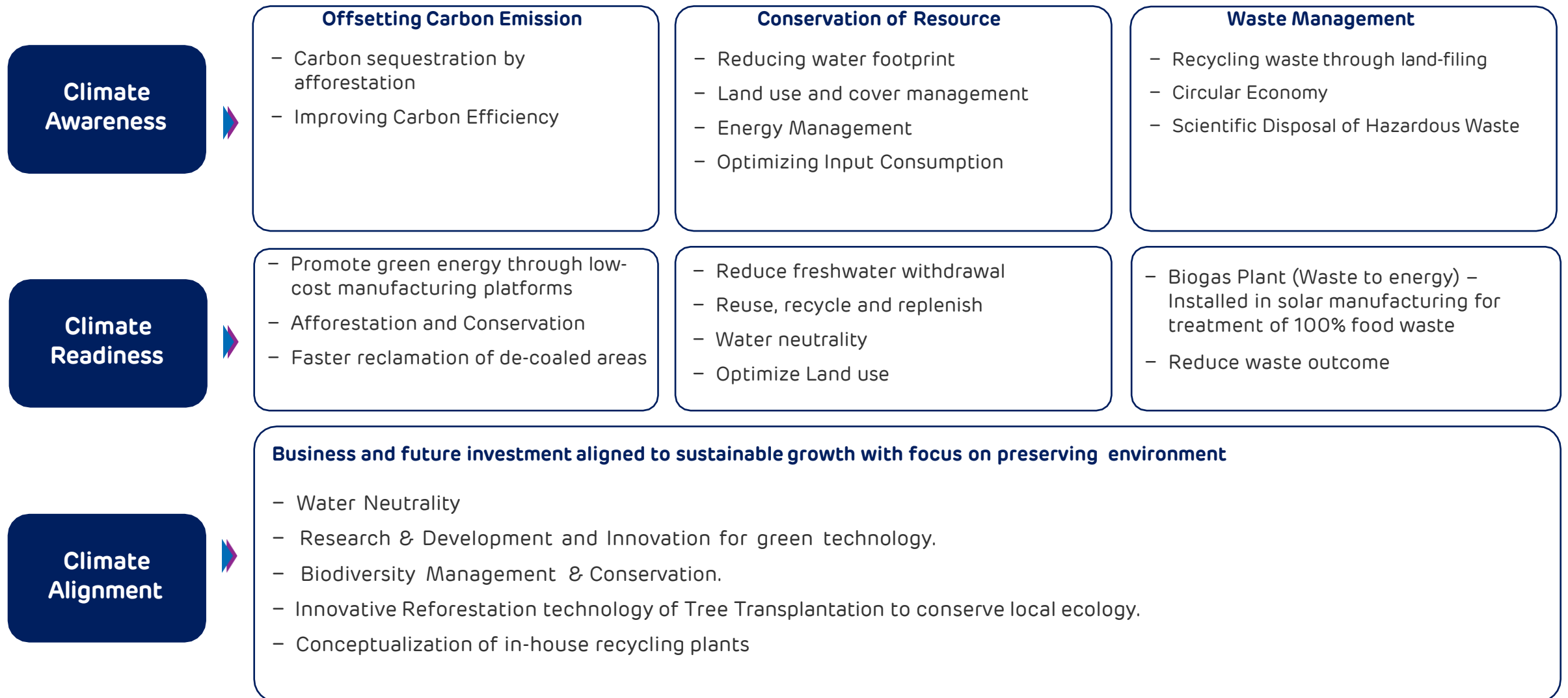


- **Integrated infrastructure** increases operational efficiency of the unit cascading into OPEX saving.
- **Customised Township** can be developed in the social infrastructure of the zone providing high standard living, learning and recreation for its employees.
- Mundra Industrial Hub can potentially **reduce inventory carrying cost (Raw material & finished goods)**
- **CAPEX** for Backup power or DG sets not required in the zone with 24 x 7 uninterrupted power supply.
- **In zone CBD** comprises of Development Commissioner's office, Customs, Banks, other government offices, CHA's, etc., reducing the need for additional manpower.
- **Zone's Security infra** reduces the burden on the individual units in the zone as it becomes part of a highly secured area.
- **LNG/ LPG** is available in the zone - an advantage to manufacturing units.
- Zone provides **24 X 7 fire protection services** to units. Fire safety team in the zone have the preparedness to counter any emergency.

- **Large continuous land parcels** available for industrial development in proximity to the port infrastructure
- **Ancillary units** can be accommodated in a cluster near the large unit
- Mundra port and industrial infrastructure with its operational excellence can be leveraged for **efficient exports/ imports**
- **Seamless connectivity to hinterland** through road and rail
- Quality and reliable supply of utilities i.e. **power, water, CETP**
- **End to end logistic solutions** from the zone can be provided for operational ease
- **Flexibility on commercials** can be provided by the developer for large project



Policy framework backed by robust assurance program



United Nations Sustainable Development Goals 2030



AEL's Key Social Initiatives mapped to UNSDG

Women's Education

1. No Poverty
2. Zero Hunger
4. Quality Education

Multiple Locations

- Own schools, digitalization and up gradation of Govt. school to provide cost free education to the needy.
- Project Suposhan undertaken by Adani Wilmar is successfully continuing its operation

Women's Health

3. Good Health & Well Being

Sarguja

- Partnered with self help group to educate and provide sanitary pads for safe menstrual hygiene to ensure better health.

Women's Empowerment

2. Zero Hunger
5. Gender Equality
8. Decent Work & Economic Growth

Sarguja & Tamnar

- Various projects undertaken by Gauri Self help groups for collection and marketing of Non-Timber Forest Produce

Ecology

7. Affordable and Clean Energy
13. Climate Action
14. Life Below Water
15. Life on Land

Mundra

- Conservation of mangroves in coordination with GUIDE

Local & Rural infra Development

9. Industry, Innovation & Infra Structure
11. Sustainable Cities & Communities

Sarguja

- Organic Farming and Integrated Multi purpose business model

Water Secure Nation

6. Clean Water and Sanitation

Multiple Locations

- Deepening of ponds and tanks, Rooftop Rainwater Harvesting, Recharging Bore wells

Social philosophy drives initiatives that are aligned with UN Sustainable Development Goals

adani

Growth
with
Goodness

THANK YOU

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